



Answering Closed Questions (Guide)

*Remember this exercise is not about answering these questions. Instead we are rephrasing the questions; we are opening closed questions. Here are just some possible rephrases. Yours maybe different. As long as the question now requires thought prior to answering and is no longer a simple yes/no question.

1. Answered
2. Have you ever shared this problem with your partner?
 - How would you best share this problem with your partner?
3. Could you be more dependable?
 - In order for you to be more dependable, what do you feel you need to change?
4. Are you happy?
 - Tell me about what you are happy with in your life?
5. Are you planning on obtaining further training?
 - What are you plans, regarding further training?
6. Is it possible for you to exercise better control over your spending?
 - How could you benefit from better control over your spending? How could you spend [\$20] less per month? [\$50] less? [Whatever dollar amount is appropriate
7. Is your boss right about your work ethic?
 - How does your view of your work ethic differ from your boss's view of your work ethic?
8. Can I offer you some assistance here?
 - If you were to ask for help with something in your life right now, what would it be?
9. Is your current position the one you have been wanting?



- What are your feelings about your current position?
10. Are you ready for a change?
- What is one thing you would change to improve your life in some way?

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